Deploy Global and Multilingual Micro-SEO Strategies SM to Rank Your Content at the Top in Google







Meet The Presenter

Chris Raulf

International SEO Expert

- Born and raised in Switzerland
- Moved to Boulder, Colorado in 1996
- Love soccer, skiing, mountain biking, hiking, surfing, yoga, rock climbing...
- Beer lover
- 2+ decades in digital marketing
- International keynote speaker
- SEO nerd





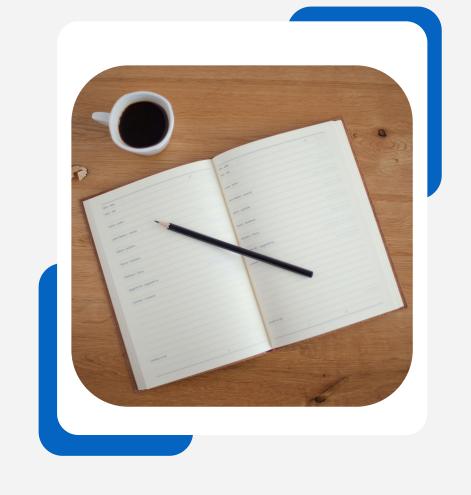






Today's Agenda

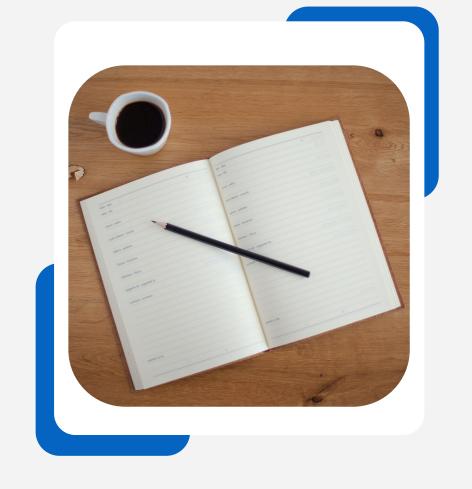
- Setting the Stage
- **⊘** Why Micro-SEO Strategies SM?
- **⊘** What are Micro-SEO Strategies SM?
- ✓ Micro-SEO Strategies SM Work Globally
- ✓ Micro-SEO Strategies SM Optimization (The Details)
- Fine-tune, Fine-tune, Fine-tune
- Questions & Answers





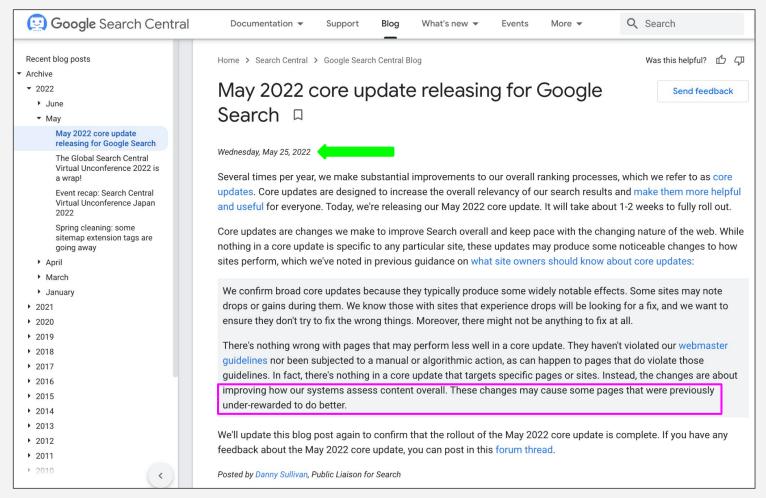
Today's Agenda

Setting the Stage





Make Core Algorithm Updates Your Friend





Make Algorithm Updates Your Friend

improving how our systems assess content overall. These changes may cause some pages that were previously under-rewarded to do better.

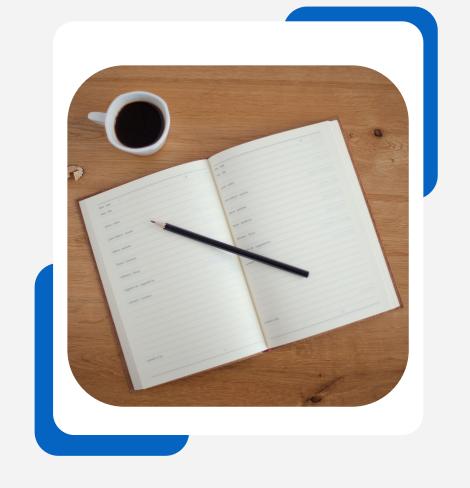
So what exactly does that mean?



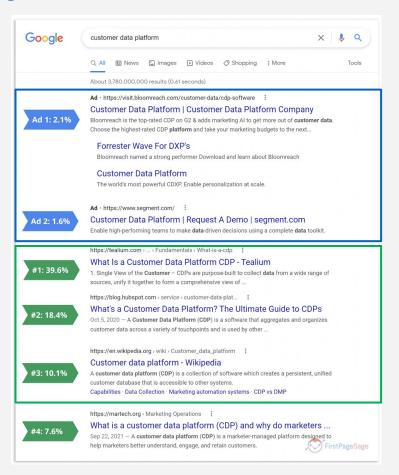


Today's Agenda

⊘ Why Micro-SEO Strategies SM?







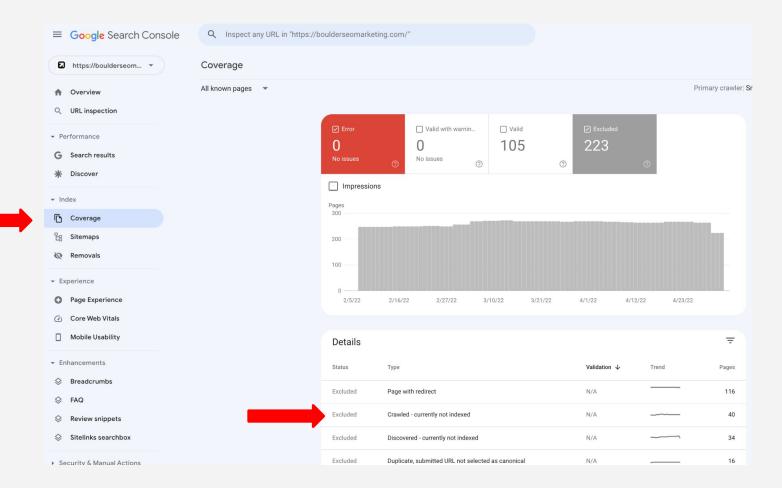




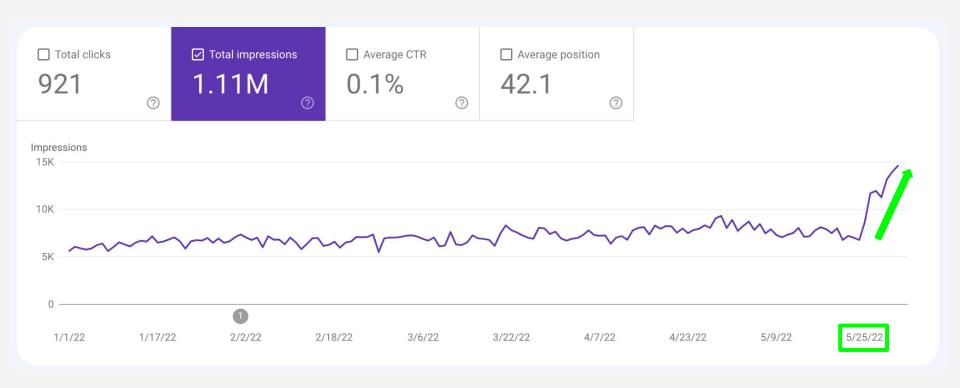
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\$108	\$480	\$294
\$54	\$92	\$73
\$59	\$288	\$174
\$51	\$99	\$75
\$45	\$98	\$72
\$43	\$82	\$63
\$43	\$140	\$92
\$34	\$42	\$38
\$38	\$1,200	\$619
\$38	\$181	\$110
\$34	\$82	\$58
\$33	\$72	\$53
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Source: https://www.integratedmarketingassociation.org/blog/average-cost-per-lead-by-industry-and-marketing-channel-are-you-overpaying/



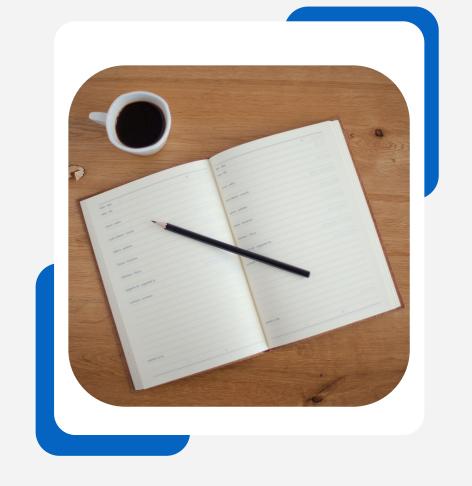






Today's Agenda

⊘ What Are Micro-SEO Strategies SM?

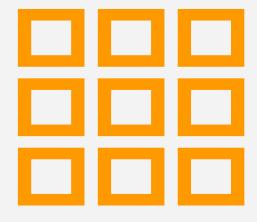




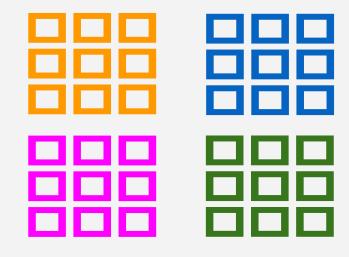
What Are Micro-SEO Strategies SM?

My definition.





 Optimizing an entire site in one language takes forever



 Optimizing an entire site in multiple language takes even longer



TOP-RATED SEO CLASSES FOR ALL LEVELS

Learn Agency-Approved and Tested SEO Strategies

Are you interested in improving your search engine optimization knowledge?

Our complimentary on-demand SEO training classes are designed to help you learn all the skills you need to know to implement a successful online marketing strategy.

Geared toward marketing professionals, business owners, sales executives, and anyone eager to learn how to drive more qualified leads to their website, course participants will learn the strategies and tactics needed to generate more leads and boost sales from their online marketing efforts.

75-min On-demand
Online SEO Class
An Introduction to Search Engine
Optimization

Presenters: Chris Raulf and Daniel Burns of
Boulder SEO Marketing

Level: This class is suitable for all levels

Cost: Complimentary

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75-min On-demand
Online SEO Class
International & Multilingual
Search Engine Optimization

Presenters: Chris Raulf and Daniel Burns of
Boulder SEO Marketing

Level: This class is suitable for all levels

Cost: Complimentary

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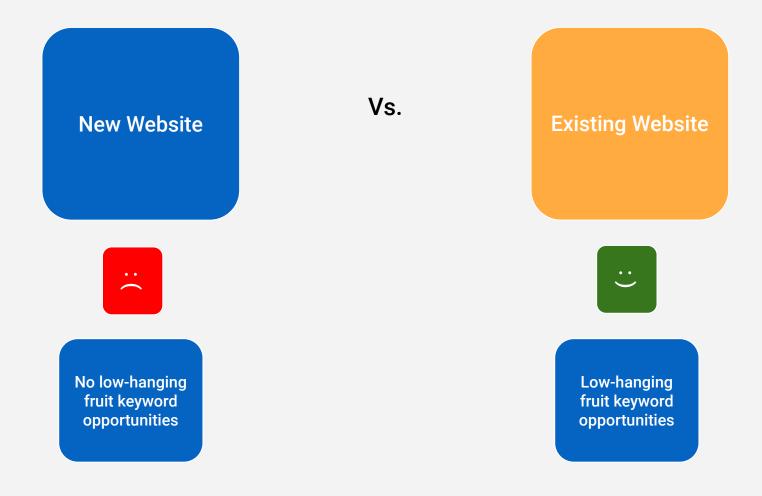
Half-day On-demand
Online SEO Course
The Ultimate Online Search
Engine Optimization Course

Presenters: Chris Raulf and Daniel Burns of
Boulder SEO Marketing

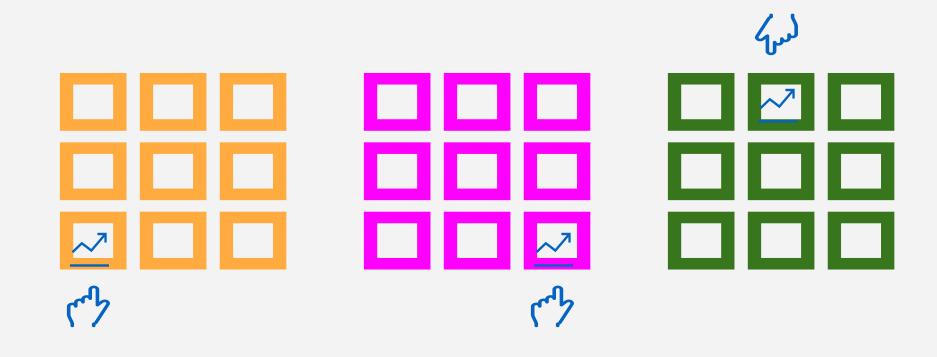
Level: Intermediate (also suitable for those
newer to SEO)

Cost: Complimentary

LEARN MORE & GET ACCESS NOW

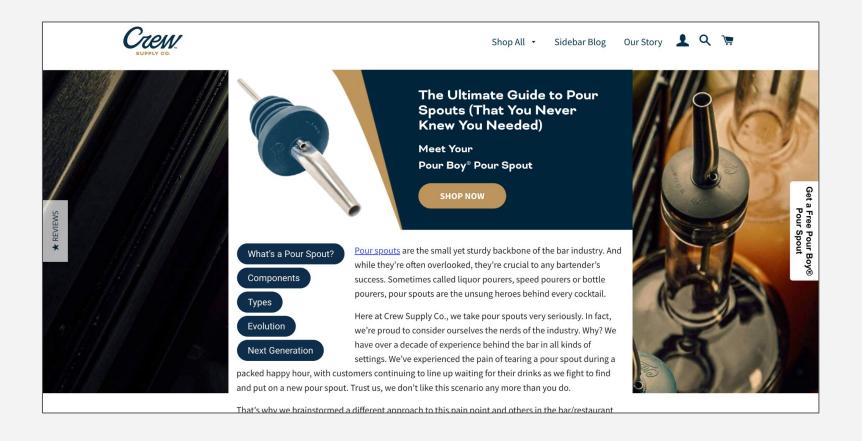


What Are Global Micro-SEO Strategies SM?



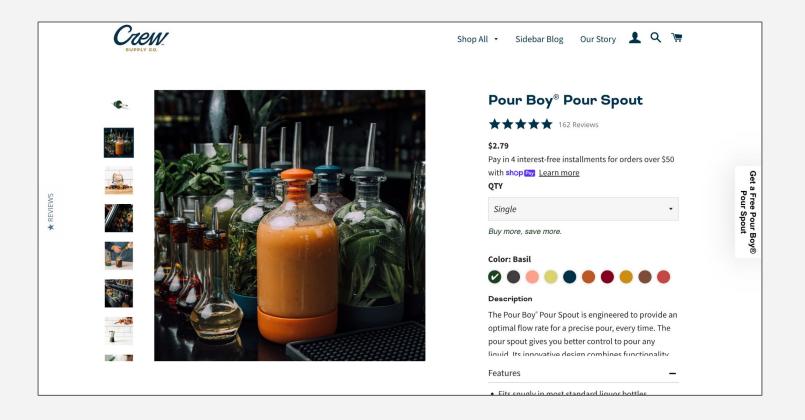


Micro-SEO Strategies SM - The "Hero" Page



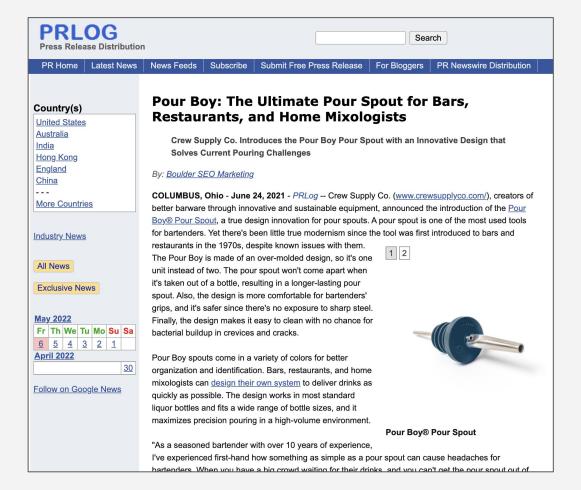


Micro-SEO Strategies SM - The "Money" Page

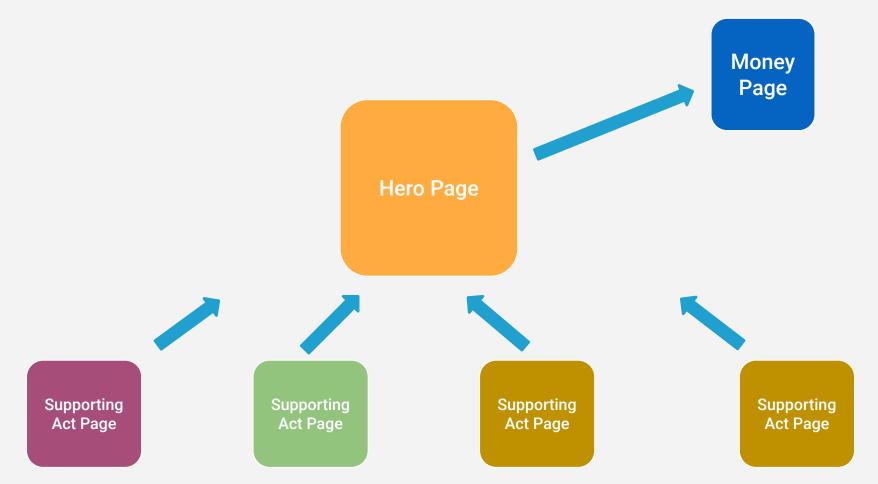




Micro-SEO Strategies SM - The "Supporting Act"



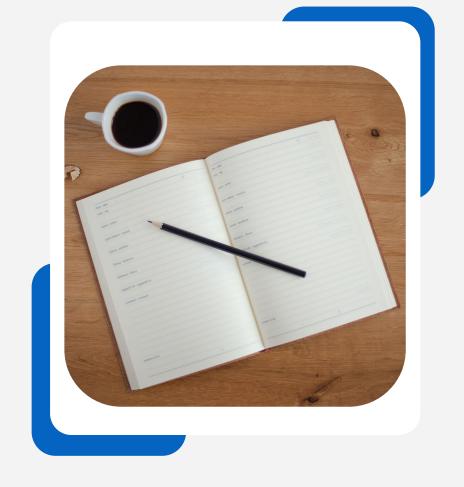




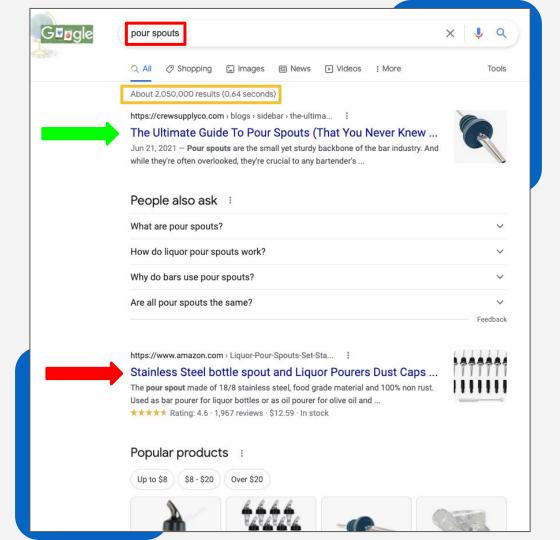


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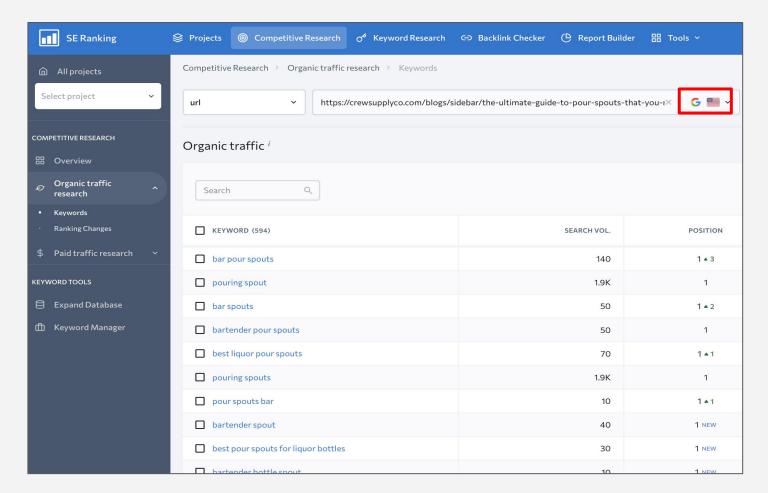
Micro-SEO Strategies
 Work Globally





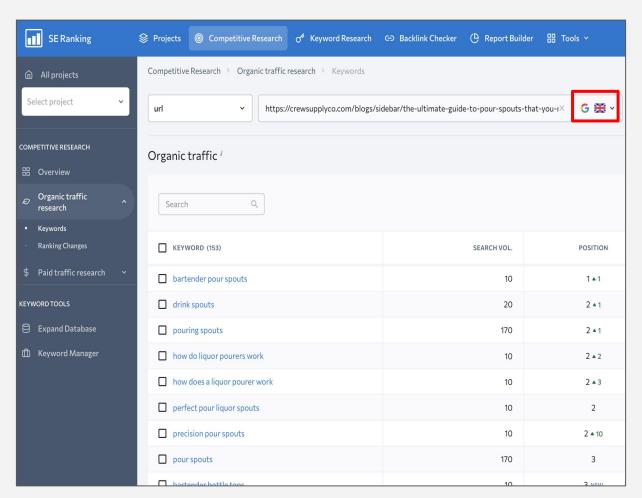


Micro-SEO Strategies [™] Work Globally



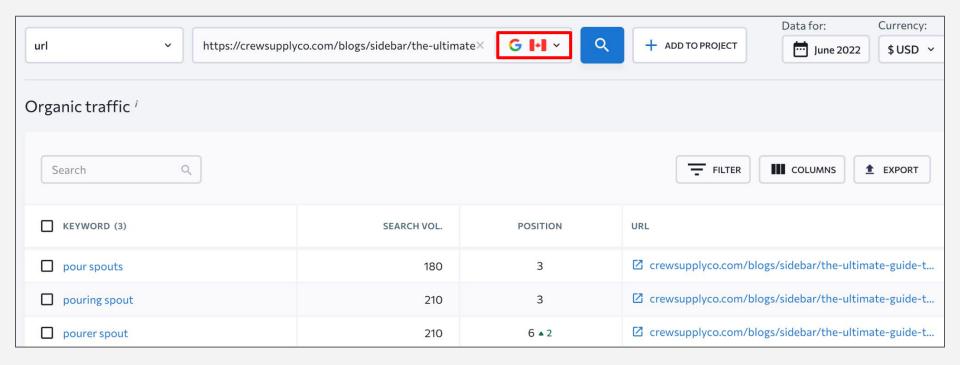


Micro-SEO Strategies [™] Work Globally

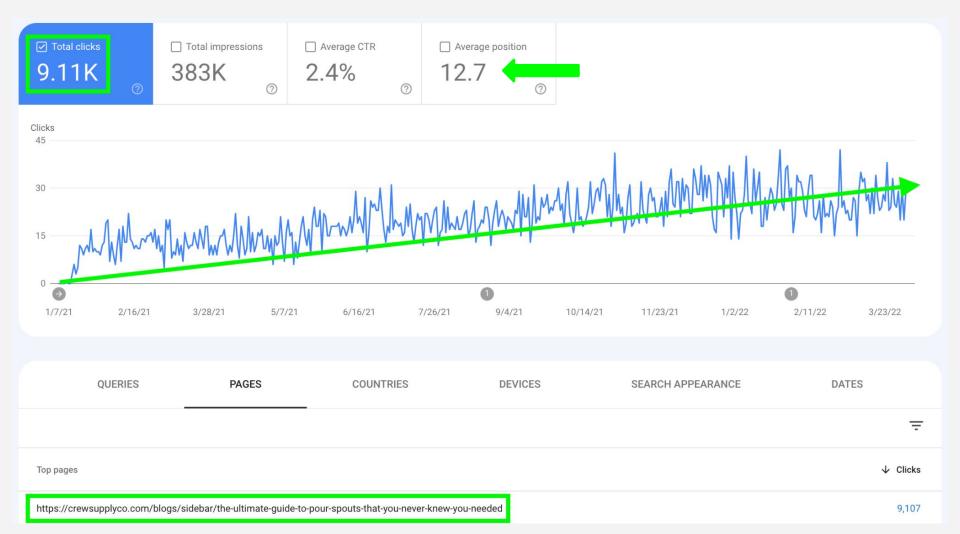




Micro-SEO Strategies SM Work Globally

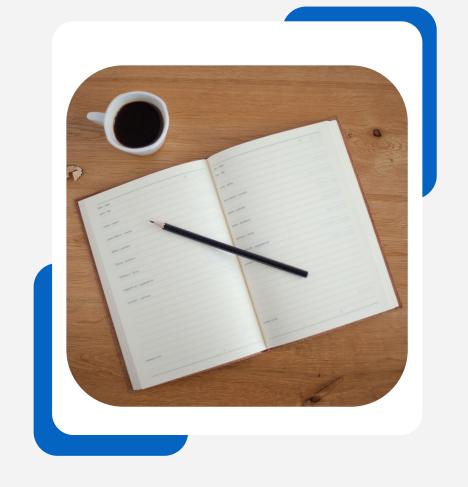






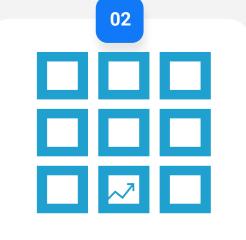
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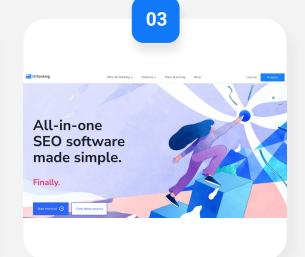
⊘ Micro-SEO Strategies SM Components

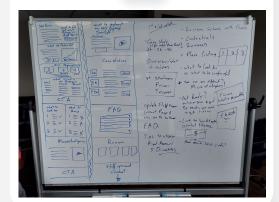












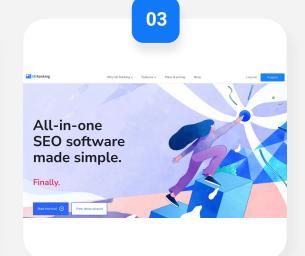


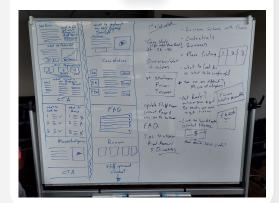
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2	Strategy	E.g.: Denver SEO Location Page	E.g.: https://boulderseomarketing.com/denver-seo/	
3	Strategic	E.g.: - We're not a good fit for everyone, but a great fit fo companies. - Explaine who we work with. - In business since 2009. - Five star rated services. - Human-driven, tools-support approach to SEO. General messaging - Etc.		
4	Strategy	Goal 1	E.g.: Rank #1 in the local map pack for the main and secondary target keywords.	
5	Strategy	Goal 2	E.g.: Rank at the top text-based organic position for the main and secondary target keywords.	
6	Strategy	Goal 3	E.g.: Get BSM listed at the top in the top ranking directories.	
7	Strategy	Desired outcome	E.g.: Boost lead generation from /denver-seo/ related Micro-SEO strategy related activities: Target # TBD based on actual numbers.	
8	On-page	Target keywords	See tab	
9	Functional	SEO Design		
10	On-page	Re-write and optimize content on page		
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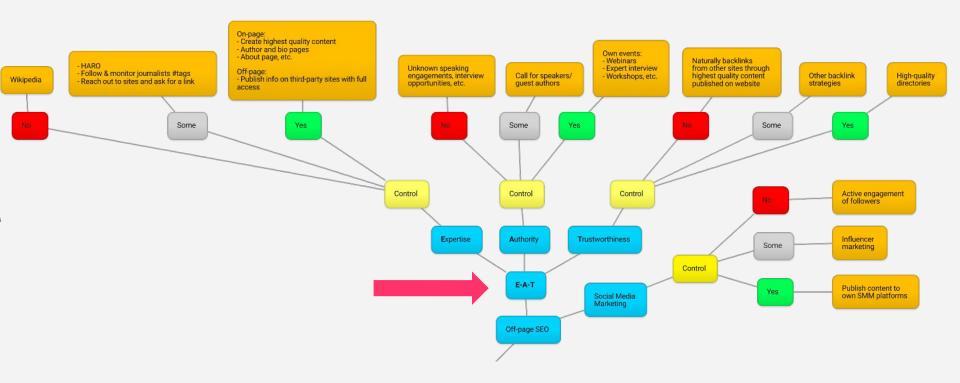


SEO Strategy Framework SM



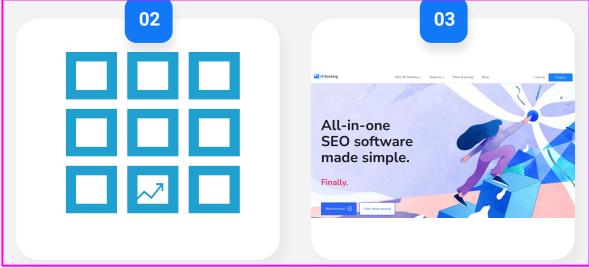


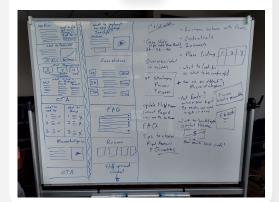
A Quick Word Of Caution - YMYL Content













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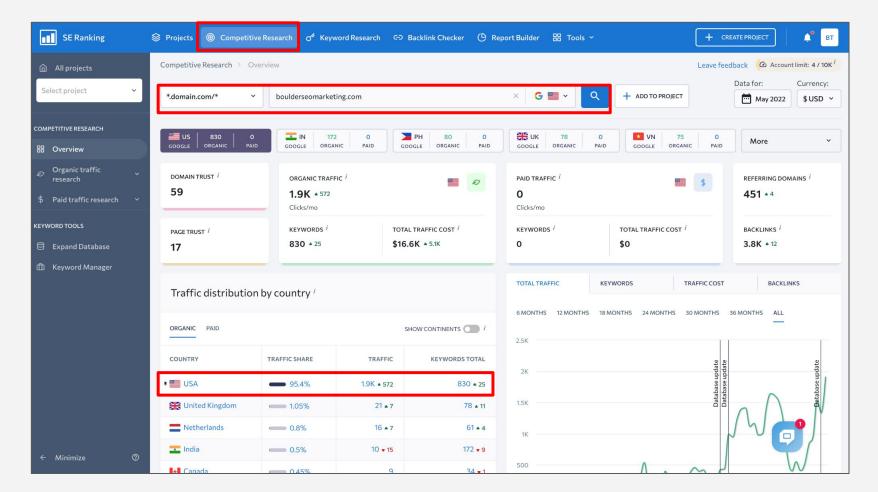




 SE Ranking is an all-in-one SEO platform that covers both essential and advanced tools for SEO monitoring and market analysis.

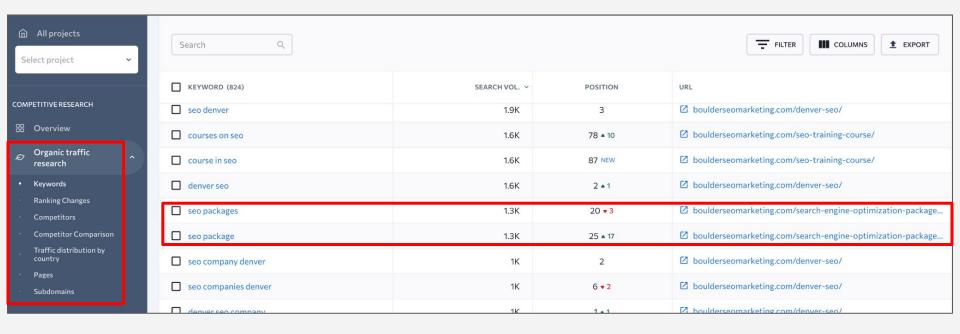


Low-Hanging Fruit Micro-SEO Strategies ™ Opportunities Research



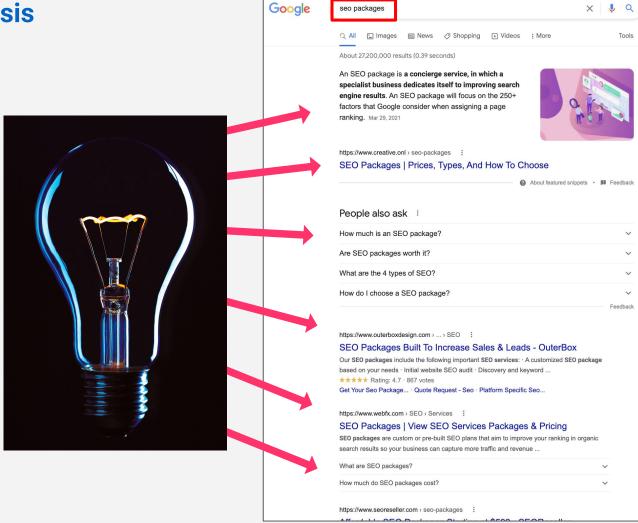


Low-Hanging Fruit Micro-SEO Strategies ™ Opportunities Research



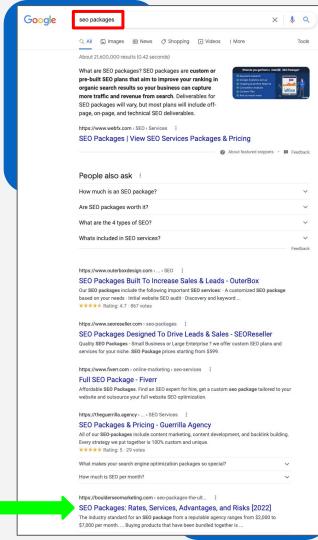


SERP Analysis





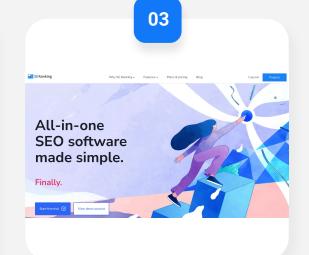
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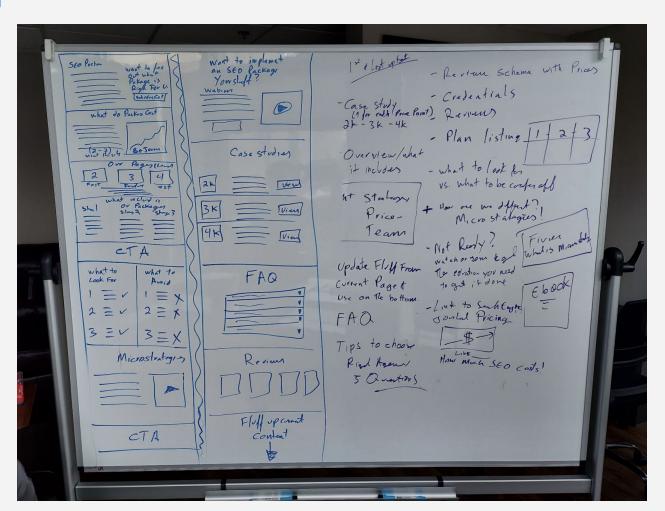


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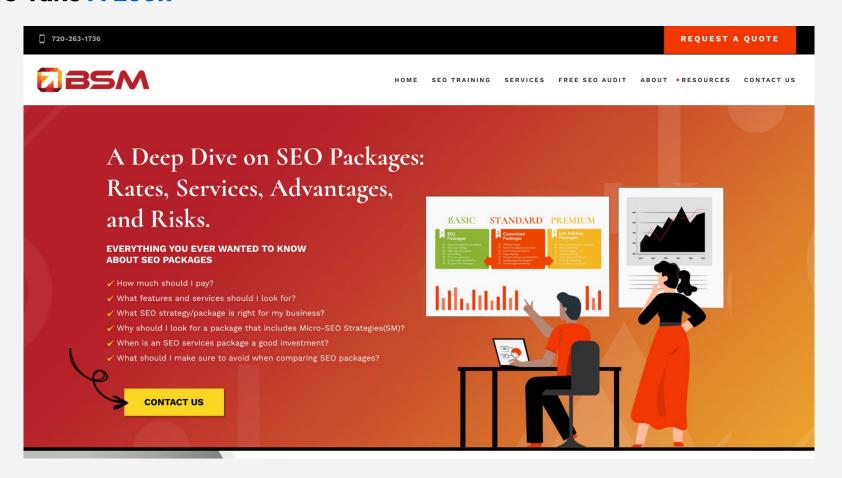


SEO Design





Let's Take A Look







How Much Do SEO Packages Cost in the Unites States?

The industry standard for an SEO package from a reputable agency ranges from \$2,000 to \$7,000 per month.

Buying products that have been bundled together is often more affordable than purchasing them individually. This is why SEO packages are so appealing to business owners who care about their bottom line.

When you buy an SEO services package, you're enlisting a pool of experts to work on your web presence for a certain number of hours per month. The more you pay, the more work the experts do, and—hopefully—the faster you'll see results.

Like most products, the cost of an SEO package can vary immensely, and—like most products—you get what you pay for. While that doesn't mean you have to buy the most expensive bundle you can find, you *should* be wary of working with an agency that charges a fraction of what their competitors do.

Source: https://www.searchenginejournal.com/seo-cost-calculator/264305/



Our SEO Packages

at Boulder SEO Marketing (BSM), our search engine optimization packages are available in three tiers. At every tier, clients get access to our entire team, which is comprised of SEO professionals, technical wizards, social media specialists, and content writers. We've found that assigning dedicated subject matter experts to every project ensures the biggest return on investment.

There's only one difference between each tier, in fact, and that's the level of engagement we provide on a day-to-day basis.

For eligible businesses that want to see impressive results in less than a year, we recommend the 2K Plan. This plan yields consistent results in about eight months. For companies on a more ambitious timeline, we have a 3K Plan. While no agency can guarantee results (after all, no one besides Google knows exactly what goes into the ever-changing algorithm), we have seen packages of this tier yield better rankings in less than half a year.

Finally, for those who want to climb the SERPs as quickly as possible, we have a 4K Plan. This SEO services package includes the maximum level of engagement, which allows us to devise and implement actionable strategies in about three months. With the right Micro-SEO strategy(SM), though, we can start delivering results in as little as two months.

Elite Plan Eco Plan Pro Plan \$2,000/month \$3,000/month \$4,000/month Micro Strategy Focused Campaing Micro Strategy Focused Campaing Micro Strategy Focused Campaing All SEO Best practice Activities All SEO Best practice Activities All SEO Best practice Activities Strategy Session with owners Strategy Session with owners Strategy Session with owners Re-Strategy Every 3 to 6 Months Re-Strategy Every 3 to 6 Months Re-Strategy Every 3 to 6 Months Over Communication Over Communication Over Communication Month to Month Contract Month to Month Contract Month to Month Contract Monthly Deliverables Based on a Monthly Deliverables Based on a Monthly Deliverables Based on a 2K Budget (Baseline Time & 3K Budget (More Time & 4K Budget (Even More Time & Resources) Resources) Resources) **CONTACT US CONTACT US CONTACT US**

What our SEO Packages Include

While most SEO agencies find an approach that works and then apply it to every campaign, we devise a unique, hyper-focused strategy for each of our clients. Called Micro-SEO Strategies(SM), these campaigns allow even the smallest players to overtake international corporations in the rankings. You don't have to take our word for it, though. Reach out and see for yourself why we're in a league of our own.



"Are We A Good Fit" Session

As a boutique agency, we don't work with just anyone. Before taking you on as a client, we want to make sure our approach will actually yield results, so we'll host a no-obligation strategy session.



Micro-SEO Focused Strategy

Micro-SEO Strategies(SM) are the foundation of every successful campaign we run. By identifying low-hanging fruit that's ripe for the plucking, we help clients outrank even their largest and most visible competitors.



Strategy Session With Owners

The people you meet with during your onboarding are the same ones who will oversee your campaigns. While every client gets a dedicated project manager as their point of contact, they still meet with our founders regularly.



On-Going Restrategy

Once a site climbs the rankings, we want to make sure it stays there. Since the algorithms are ever-changing, we modify our strategies every 3 to 6 months, too. This keeps your site from getting stale.



Over Communication

We attribute half our success to the actual work we do and the other half to how we communicate it. Clients get daily updates via email as well as custom reports every month, so they always know where they stand.



Month to Month Contract

We don't lock clients into long-term contracts because the results we deliver are enough to keep them around. In fact, we still have the first client we landed 12 years ago! Our services are easy to renew from month to month.

Ready to have a conversation about your project?

CONTACT US



When selecting an SEO agency

BSM is not your average SEO agency. We completely revamped our methodology based on the most recent algorithm updates, and we'll continue modifying our approach as long as Google keeps changing theirs. If you want to rise in the rankings, you can't do what everyone else is doing, which is exactly why we don't. Instead, our packages include proprietary features like a 100+ Point SEO Strategy Framework Assessment and revolutionary Micro-SEO Strategies(SM).

↓ What to look for in an agency?

(v) "Are we a good fit" session

Before you hire an agency, you should make sure they'll be able to meet your needs. If the owners are willing to meet with you for a free, no-obligation consultation, consider that a good sign.

100+ Point SEO Strategy Framework assessment

We developed a proprietary framework over which we'll lay your website to identify low-hanging fruit, areas that need improvement, content that's working for you, and layouts that are working against you.

⊘ Custom Micro-SEO Strategy

Your website is unique, so shouldn't your SEO campaign be unique, too? Skip the cookie-cutter approach, and turn to someone who can provide a strategy that's tailored to your particular industry, current position, and long-term goals.

✓ In-house SEO Design team

If you turn to an agency that handles web design in-house, your bottom line will thank you. Climbing the rankings often demands ongoing updates and site developments, so finding an agency that offers both web design and SEO services will streamline your spending and your strategizing.

Month to month contracts

If your agency isn't delivering results, you don't want to be locked into a lengthy contract. You deserve the freedom to turn to someone else if you see fit, so look for an agency that renews their packages on a monthly basis.

↓ What to avoid in an agency?

Prices to good to be true

If you find an agency charging a fraction of what their competitors do, it might be tempting to sign on with them. There's a good chance they'll only do a fraction of the work, though. Like most things in life, you get what you pay for when it comes to SEO packages.

⋘ Guarantee of results

Only Google knows what actually goes into determining their rankings. If an agency makes any kind of guarantee regarding specific results within a certain timeframe, you should steer clear.

⋈ Black hat SEO tactics

Agencies that deploy dated or shady tactics are only hurting their clients in the long run. Google catches on to the use of black hat tactics quickly and definitely makes a note of it when determining their rankings.

Delegation of tasks

Agencies that delegate tasks to a third party tend to charge more for doing less. Look for an agency that has in-house experts who you can actually call and talk to when you want to discuss your site's strategies.

⋈ Long term contracts

If you sign a year-long contract but it becomes clear after a month or two that the agency won't deliver, you're going to have to decide whether you want to lose time or money. You can either wait out the contract, falling further behind in the process, or terminate it for a hefty fee.



What are Micro-SEO Strategies?

Conceived by Chris Raulf, founder and President of BSM, Micro-SEO Strategies(SM) are a revolutionary development in digital marketing. With the right application, these tactics essentially level the playing field, allowing small businesses to outrank major corporations like Amazon and Walmart.

Micro-SEO Strategies(SM) account for the fact that Google doesn't actually rank websites but, rather, individual pages. By identifying low-hanging fruit on just one or two pages of a client's site and then implementing a well-rounded strategy for plucking it, those pages can rise to the top rapidly, attracting all that traffic that comes with it.

The best SEO services packages include both Micro-SEO strategies(SM) for moving up in the rankings promptly and broader, sitewide tactics for staying there. If you have one without the other, your business will never achieve the kind of consistent traffic that delivers more conversions and, consequently, more revenue.

Run an Audit to See If Your Website Could Benefit from a Micro-SEO Strategy(SM)



LET'S TALK



Get Instant Access to our SEO Training Courses

GET ACCESS NOW

Not quite ready for an SEO package?

TOP-RANKING SEO CLASSES FOR ALL SKILL LEVELS

Explore Revolutionary SEO Strategies That Are Agency-Approved

Want to broaden your knowledge of search engine optimization so your site will rank higher?

Our free SEO training classes are available on-demand, so you can complete them at your own pace. Designed to foster the skills needed to devise and implement successful SEO strategies, our courses appeal to entrepreneurs, self-starters, and business owners across every industry. If you want to attract not only more traffic but also the right traffic, this class will give you the tools needed to get started. Upon completing it, you'll be able to generate more qualified leads and boost revenue in the process.



Case Study Crew Supply Micro-SEO Strategy



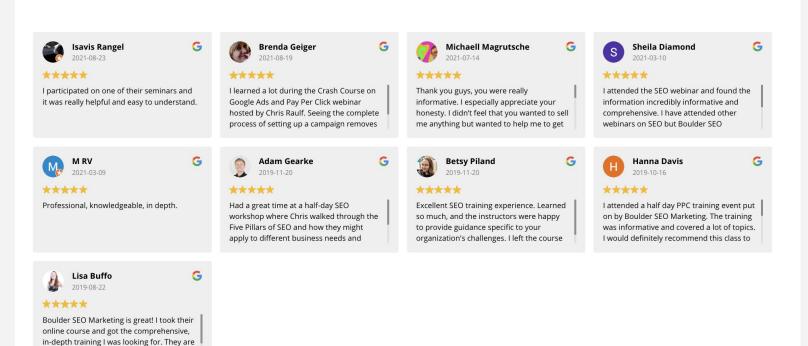
We recently deployed a Micro-SEO Strategy for Crew Supply, an e-commerce site that sells barware. When we realized one of their old blog posts was ranking on page two for keywords like "pouring spout," "pour spouts," and "pouring spouts," we devised a hyper-focused Micro-SEO Strategy(SM) to get it to page one. After making the blog post the best piece of content on the web for pour spout-related keywords, Google took notice.

Today, The Ultimate Guide to Pour Spouts (That You Never Knew You Needed) is Crew Supply's second most visited organic search landing page on their entire site. What's more, Google considers the blog post one of the top pages for pour spout-related content. It currently ranks in top organic positions for nearly 500 keywords.

CONTACT US



The Proof is in The Pudding. Check Out Our Reviews.



Google rating score: 5 of 5, based on 34 reviews.

knowledgeable and up to date with the

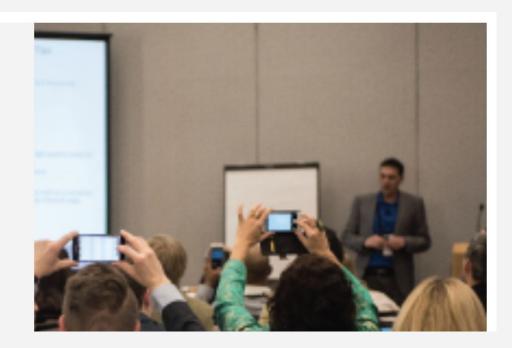


Frequently Asked Questions

How long have you been providing search engine optimization in Boulder and where will the work be performed?

How much do we need to expect to pay for monthly SEO packages?

How long will it take until we see results?





What is your SEO score?

How optimized is your website for your major keyword? Who is better optimized? You or your main competitor? Run a free audit and find out! RUN FREE AUDIT —→



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Denver, Colorado

80246

Los Angeles SEO

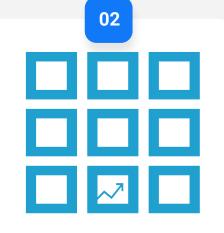
1055 West 7th Street, 33rd Floor

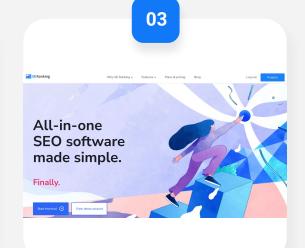
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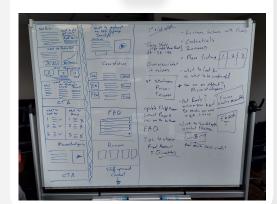
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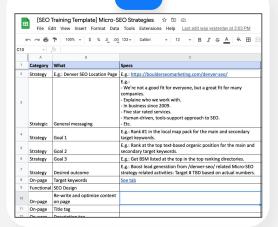






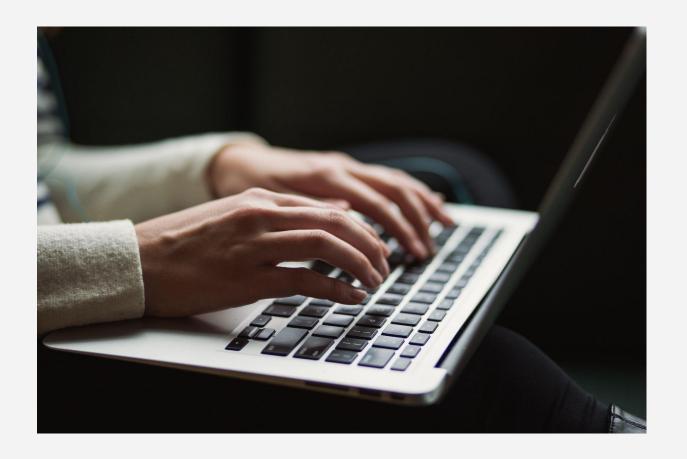








SEO Content Expert - Multilingual SEO Content Expert



Keyword Research & Transcreation

Website Has No Low-Hanging Fruit Keywords

Vs.

Website Has Low-Hanging Fruit Keywords



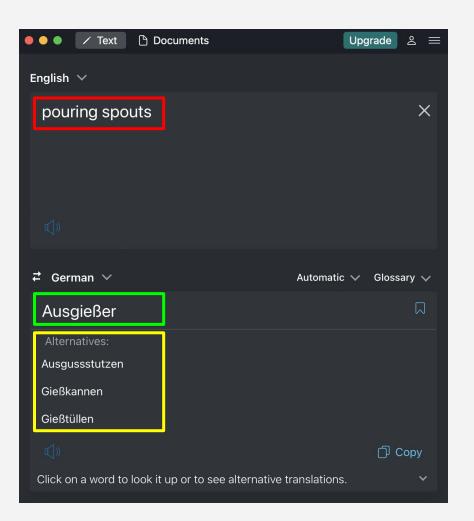




Keyword Research & Transcreation

Website Has No Low-Hanging Fruit Keywords

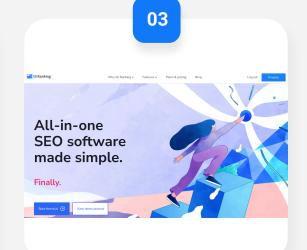












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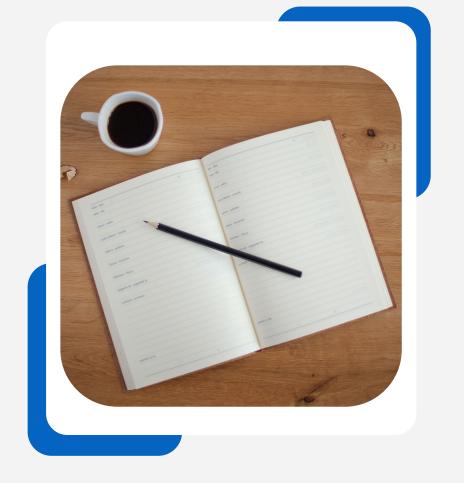


06 [SEO Training Template] Micro-SEO Strategies 🌣 🗈 🖎 File Edit View Insert Format Data Tools Extensions Help <u>Last edit was yesterday at 3:03 PM</u> 応 ○ 高 〒 100% ▼ \$ % .0 .00 123▼ Calibri ▼ 12 ▼ B I ← A ◆ 田 Category What Strategy E.g.: Denver SEO Location Page E.g.: https://boulderseomarketing.com/denver-seo/ - We're not a good fit for everyone, but a great fit for many companies. - Explaine who we work with. - In business since 2009. - Five star rated services. - Human-driven, tools-support approach to SEO. Strategic General messaging E.g.: Rank #1 in the local map pack for the main and secondary Strategy Goal 1 target keywords. E.g.: Rank at the top text-based organic position for the main and Strategy Goal 2 secondary target keywords. Strategy Goal 3 E.g.: Get BSM listed at the top in the top ranking directories. E.g.: Boost lead generation from /denver-seo/ related Micro-SEO Strategy Desired outcome strategy related activities: Target # TBD based on actual numbers. On-page Target keywords Functional SEO Design Re-write and optimize content On-page on page On-page Title tag



Today's Agenda

 ✓ Micro-SEO Strategies SM Optimization (The Details)





Micro-SEO Strategies SM Optimization (The Details)

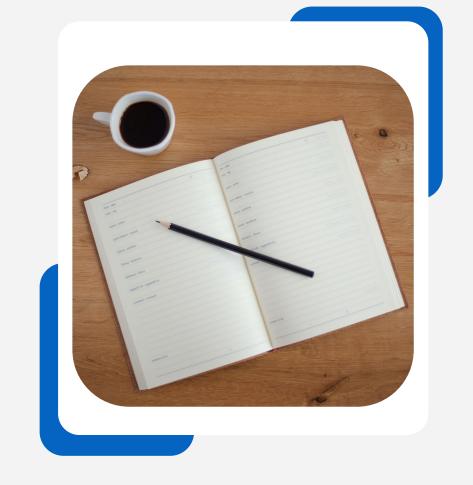
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1	Category	What	Specs	Chars	Who	Priority	Due date	Status	Note		
2	Strategy	E.g.: Denver SEO Location Page	E.g.: https://boulderseomarketing.com/denver-seo/								
3	Strategic	General messaging	E.g.: - We're not a good fit for everyone, but a great fit for many companies Explaine who we work with In business since 2009 Five star rated services Human-driven, tools-support approach to SEO Etc.								
4	Strategy	Goal 1	E.g.: Rank #1 in the local map pack for the main and secondary target keywords.								
5	Strategy	Goal 2	E.g.: Rank at the top text-based organic position for the main and secondary target keywords.								
6	Strategy	Goal 3	E.g.: Get BSM listed at the top in the top ranking directories.								
7	Strategy	Desired outcome	E.g.: Boost lead generation from /denver-seo/ related Micro-SEO strategy related activities: Target # TBD based on actual numbers.								
8	On-page	Target keywords	See tab								
9	Functional	SEO Design									
10	On-page	Re-write and optimize content on page									
11	On-page	Title tag		0							
12	On 2000	Description tos									

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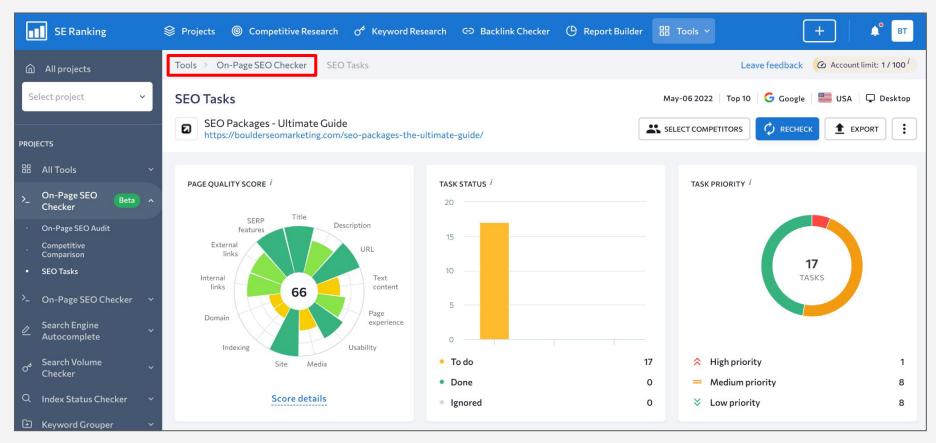
Today's Agenda

Fine-tune, Fine-tune, Fine-tune





SE Ranking's On-Page SEO Checker Rocks!





Thank You!

Questions?

Chris Raulf

Founder & President **Boulder SEO Marketing**

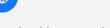
International SEO Expert

Inventor of Micro-SEO **Strategies** SM











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